

# Influencing Group Behaviour with Insights

#### **Group Training**

Training code CGARE2-3CD

Spoken Language Dutch

Language Materials Dutch

Dayparts 2

Price €825,00

excl. VAT No extra costs.

#### What is Influencing Group Behaviour with Insights

This training builds on the training 'Understanding behavioral patterns with Insights'. We use the results of the questionnaire you completed during that training.

The starting point remains your own behaviour. We use the Insights colors to analyze which drivers and behavior we see in ourselves and those around us. We discuss how you can influence the other person's behavior in such a way that the cooperation is constructive and pleasant.

We deepen the use of the Insights model by practicing a lot. You will learn how verbal and non-verbal behavior gives clues about the color that is used. You experience how you can influence the behavior of others through your own behaviour. Through feedback and self-reflection you take a step in your personal development.

Before the training, we ask you to make some assignments. This takes about 1 hour.

### Who should attend Influencing Group Behaviour with Insights

The training is intended for people who want to increase their skills in influencing their own behavior and that of others. They want to improve formal and informal cooperation and make a good connection. We also offer the 1-day Insights Discovery training. We use the Insights Discovery questionnaire and you will receive a more extensive profile.

#### **Prerequisites**

Empathetic Listening.

Recognizing Group Behaviour with Insights.



#### Objectives

After the training, the participant is able to independently analyze and influence behavior. He / she knows his own pitfalls and has a grasp of what he can / cannot handle if it concerns influencing behavior.

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