

# Rational versus Emotional Decision Making

## Groep Nederlands

Training code	CGADECI2CD
Spoken Language	Dutch
Language Materials	English
Dayparts	4
Price	€1.300,00 excl. VAT No extra costs.

## What is Rational versus Emotional Decision Making

Performing daily activities is always about subject matter, processes and cooperation. An important part of this is making decisions or advising on them.

- How do you experience this?
- And how do you make the right decisions?
- Are these instinctively, emotionally, rationally or logically supported?
- And what impact does the decision have on the environment?

In addition, we often postpone decisions when there are adverse consequences for others.

In this module you will gain insight into which irrational considerations affect you. And you get started with Kahneman's theory from "Thinking fast and slow". We work on this based on the following concepts:

- Vision
- Being - Doing - Results
- Fact and Interpretations

This approach gives you insight, tools and skills to make appropriate decisions based on leadership.

## Who should attend Rational versus Emotional Decision Making

Professionals who are confronted with a constantly changing work environment and who want to continue to function as effectively as possible, particularly when preparing for decision making or advising on decisions.

### Prerequisites

None



## Objectives

This module gives you insight, tools and skills to make appropriate decisions based on vision and leadership in a dynamic work environment.

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